



EHDCC

Entrepre News

The East Hants & Districts Chamber of Commerce can be found on the world wide web at:

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A MAN AND HIS COMMUNITY

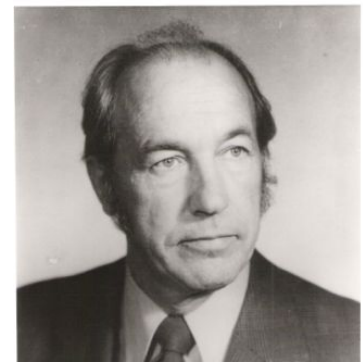
Tom Parker was a man of numerous achievements. Born and raised in Enfield, his love of the community kept him focused on making it the best it could be. There was little about life in the community of Enfield and of East Hants that did not pique the interest of Tom Parker.

Among his many pursuits was Tom's passion for sports, although he did not think himself a serious athlete. He was the Founder of the East Hants Sportsplex which many fondly remember as the "Rink." Although Tom participated in various sports such as hockey, softball, golf and tennis he was forever a driving force for organizing. Helping a handful of others to dig to come up with funding and ideas to develop and maintain the "Rink" the now beloved Sportsplex. Tom was an avid golfer and to add to his many achievements he was a founding member of the Oakfield golf Club.

Tom Parker had a long standing commitment to the Chamber of Commerce and the communities it serves. He was a founding member of this Chamber in 1986 and the first president. His unflagging loyalty to the development of business and community living has positively affected many citizens, most of whom are not even aware of his involvement.

The East Hants & Districts Chamber of Commerce is pleased to honor an outstanding Chamber member with the Tom Parker Award each year at the Entrepreneur and Business Awards Gala. This person has been involved in the community through the Chamber, has proven business success, voluntary work, and, of course Tom's passion, has shown involvement in sports, or recreation and community improvements.

For the Year of 2008 the Chamber and Tom's wonderful family are pleased to award **Caldwell Roach Insurance** as this year's recipient. Congratulations!



*Mr. Tom Parker
1920 - 1993*

President's Message

We're pleased to have you reading our inaugural Quarterly Newsletter that we've named "Entrepre-News". Its creation is an endeavour to communicate to the membership of the East Hants and Districts Chamber of Commerce some items that we feel should be shared. It will also serve to reinforce that we know that communication is paramount in any relationship, and it is our hope that the newsletter spurs conversation and ideas among the membership. As well, it will inform them of events and other opportunities to promote their organizations.

Our major events are the Business Expo (April 29, 2009), Entrepreneur Awards dinner during Small Business Week in October, and our Annual General Meeting dinner in the New Year.

As always, we encourage your feedback and input into everything we do on your behalf. And don't forget to include our website (ehcc.ca) on your "favourites" list of websites.

Thanks for your support, and we hope you enjoy your "Entrepre-News."

Stephen Pottie

UPCOMING CHAMBER EVENTS

- **NOV 26/08 LUNCH N LEARN, TOPIC AND VENUE TBA**
- **NOV 27/08 EHDCC HOSTS THE QUARTERLY NOVA SCOTIA CHAMBERS OF COMMERCE MEETING.**
- **DEC 17/08 CHRISTMAS AT CURLY'S NETWORKING 7:00 TO 9:00 PM**
- **JAN 28/09 - AFTER HOURS SOCIAL, STRIDES HEALTH & FITNESS CENTRE**

WHAT'S HAPPENING IN OUR COMMUNITY

JYM LINE GLASSWARE

Jym Line Glassware is Atlantic Canada's only professional decorator of Glassware, Ceramics, Stainless and BPA free Poly Carbonate drink ware. Started in November of 1969 by Jim and Lynda Adams, we have grown from a two-person outfit to the current company of nine full time employees under the Management of Tom Adams. As we approach our 40th year in business we are both expanding as well as re-locating to the East Hants Industrial Park.

Essentially we will take in blank product and custom logo on a wide range of product. Our typical order is around 216 pieces however we can sufficiently produce anywhere between 72- 300,000 pieces. We have a variety of cliental, however typically our product is marketed through a series of wholesalers who in turn market to the general public. We operate with six semi-automatic glassware printers and a glassware decorating Lehr (giant pizza oven to bare ceramics and glass).

We look forward to the relocation and the ability to better serve the businesses of Atlantic Canada.

EASTLINK CONNECTS TO EAST HANTS

After investing more than \$1 million to upgrade its communication network, EastLink is now serving residents and businesses in the East Hants area. These upgrades allowed for the expansion of new services, including EastLink Telephone service. Customers can now bundle Cable, Telephone, and Internet. It is an exciting time for EastLink customers as we expand our HD channels and EastLink OnDemand content.

EastLink has also begun the Public Consultation process in East Hants as part of the Rural Broadband for Nova Scotia initiative. The project is progressing on time to provide Rural Wireless High Speed Internet service to underserved areas of Nova Scotia by the end of December 2009.

ANGEL TREE CARING AND SHARING FOOD BANK

Important Dates and Volunteer Opportunities

Oct 25 – Tentative Food Drive 8:00 am – 6:00 pm, Supertore
 Nov 15 – Sell Raffle tickets 10:00 am-6:00 pm, Sobeys
 Nov 22 - Sell Raffle tickets 9:00 am – 5:00 pm, Withrow's Market
 Nov 22 - Angel Tree goes up, 9:30 am, Pharmasave
 Nov 29 - Sell Raffle tickets, 9:00 am – 5:00 pm Home Hardware
 Dec 06 - Sell Raffle tickets, 9:00 am-5:00 pm Pharmasave
 Dec 06 - Raffle Draw, 5:00 pm Pharmasave
 Dec 13 - Angel Tree comes down
 Dec 15 - Gift Sorting, 10:00 am, Bernice's house
 Dec 16 - Gifts from house to Legion, 10:00 am
 Dec 16 – Topping up gifts, 12:00 pm, Enfield Legion basement
 Dec 17 – Angel tree gift wrapping, 6:30 pm Enfield Legion
 Dec 18 – Food delivery by Lions Club, bakery items delivered
 Dec 19 – Adopt a Family pick-ups, 10:00 am
 Dec 20 – Packing Food Boxes, delivery to Seniors, 9:00 am

J' U'NOS (AS IN DID YOU

- **Wacky's Flooring Warehouse has set up shop in Enfield. Any one in the market for new flooring can now check out their and stock and prices at the new location in Enfield Home Hardware. Welcome to that new business.**
- **Entrepreneur Bill Ellis is welcoming folks to his new business. "My Place Community Café" is now open in the former Bitar's Deli in Elmsdale. Stop by to enjoy a cuppa and access to wireless internet and computers.**
- **Two local REALTORS™ recently received some notable recognition. Terry Horner and Louise Parker of Exit Realty 1st Call were listed as being in the TOP 10 for the first six months of 2008 for number of properties sold in Nova Scotia out of 247 Exit agents. Cool!!**
- **There are 179 farms in East Hants (2006) 13 are under 10 acres. We have one farm that is 3,520 acres.**
- **East Hants is the fastest growing rural municipality in all of Nova Scotia. Approximately 21,500 people call it home.**
- **Just in time for hunting season, Hnatiuk's Hunting and Fishing Ltd is right on target with their lovely new shop in Lantz. Set your sites for a visit.**
- **Canada's very first observatory was built right here in Hants County.....J'u no where?**
- **You can keep the home fires burning by purchasing bags of kindling from Corridor Community Options, 21 Convent Road in Enfield. (up behind the EH Horne building)**

COMMUNITY EVENTS

- **Nov 2/08 – 4:00 to 6:00 pm Annual Turkey Dinner , Milford Rec Centre, Eat in or take out. Sponsored by Milford Lantz United Church Committee of Stewards.**
- **Nov 8/08 – 7:00 pm, Spinney Brothers in concert at Hants East Rural High in Milford. Tickets \$10 in advance, \$12 at door.**
- **Elmsdale Christmas Parade, Dec 2 @ 2:00 pm starting at Scotia Truck Centre.**
- **Oct 25/08 – Dec 20/08, Enfield Farmers Market moving to Enfield Legion basement. Craft tables for upcoming season are \$22. Please contact Pauline Surkan, Market Coordinator @ (902) 883-8999.**

Membership Update



We would like to extend a warm welcome to those members who have recently joined the East Hants & Districts Chamber of Commerce.

Be Natural

Key treatments at Be Natural include laser hair removal and photo facial therapy. Providing laser services since 2002, Claire Lasnier is a graduate of Saint Mary's University, has studied massage, various holistic therapies, worked as a volunteer palliative care worker and is registered with the Canadian association of esthetic medicine.

You can reach Claire at (902) 404-3939
936 Bedford Highway, Unit 112 Bedford NS B4A 3P1

Corridor Community Options for Adults

Is a non-profit workshop for people with intellectual disabilities. We support people living with intellectual disabilities by providing meaningful employment experiences which help them to be productive members of society. Our clients work at several of our small business operations: thrift store, catering, workshop, lawn and cleaning services and more. We are interested in increasing our profile by partnering with local businesses organizations to secure employment in the community for our clients.

Ross Young, Manager (902) 883-9404
21 Convent Road, Enfield, NS, B2T 1C9

Nurture Therapeutics

Sandra Murphy is a licensed, registered Naturopathic doctor, a member of the Canadian Association of Naturopathic Doctors (CAND) and Nova Scotia Association of Naturopathic Doctors (NSAND). Naturopathic Doctors are care providers who integrate standard medical diagnostics with a broad range of natural therapies. Naturopathic education includes the clinical sciences common to all medical training but also includes studies of holistic and nontoxic approaches to therapy with a strong emphasis on disease prevention, optimizing wellness and treating the whole person.

Sandra Murphy, BSC ND (902)429-3303 www.nurturetherapeutics.ca
6156 Quinpool Road, Suite 102 Halifax, NS

Cargo Link Ltd

George Gail, (902) 823-1690
O Box 3067, Tantallon, NS, B3Z 4G9

P & D Hattie Industrial

Paul Hattie, (902) 883-7255
5360 HWY #2, Grand Lake, NS, B2T 1B4

Caldwell Place Clinic

Shauna Pratt, (902) 462-3362
37 Caldwell Road, Dartmouth, NS, B2V 1A2

Driscoll's Auto Service

Curtis Driscoll, (902) 465-3290
391 Windmill Road, Dartmouth, NS B3A 1J8

Brian Stevens Fishing

Brian Stevens, (902) 845-2997
2540 Clam Harbour Road, Owls Head, NS B0J 1Y0

Sabrina Thurlow Photography

Sabrina Thurlow, (902) 455-3382
3130 Stanford St., Halifax, NS B3L 4E1

Greg Burke Electric Ltd

Greg and Angela Burke, (902) 883-1177
70 Park Road, Unit D, Elmsdale, NS

WE'D LIKE TO HEAR FROM YOU!

We're looking for members of the Chamber to submit articles relating to business in the East Hants area. The articles could include such topics as new technologies, expansions, relocations, awards of excellence or other items of interest. Please contact your newsletter team today!

Mike Allison
Liz Ingram-Chambers
Louise Parker

maallison@eastlink.ca
sales@airportohelhalifax.com
lparker@ns.sympatico.ca



Member's Corner



EHDCC EXECUTIVE

President
Stephen Pottie

Vice President
Michael Allison

Treasurer
Jennifer Kennard

Secretary
Joan White

Past President
Mike Tompkins

Board of Directors
Liz Ingram-Chambers
JD MacCulloch
Susie McDonell
Beth McNeill
Louise Parker
Susan Sangster
Carolyn Slaunwhite
Randy Vanzeumeren
Leslie Wilber-Campbell

Office Manager
Heather Kerr
902-883-1010
hmk@ns.sympatico.ca

MESSAGE THERAPY IN YOUR HOME, EVERYDAY

In the morning, it all starts in the shower, yes! When you are shampooing your hair, take a moment to sink your fingers in a little deeper into your scalp, find those tender spots that will manifest into a headache later in the day and mindfully massage them in tiny circles with your fingers and watch your tension rinse down the drain.

Squeeze your kids! Before you send your kids off to school in the morning, don't forget to give them a good bear hug. A hug is a perfect way to start the day for so many physiological reasons. When you squeeze someone in a hug or even give a handshake, you are increasing blood flow and circulation in the body. Increased circulation creates warmth; it leads to the secretion of "feel good" hormones and an overall feeling of happiness and well-being. Haven't you ever wondered why you always feel better after a hug? The best thing about a hug is that even though you do it for someone else, you reap the benefits too

Love n' Energy

*Leah M Gerrard, RMT ...more than
10 years experience.*

For a therapeutic, full body massage in your home or office, contact me: (902) 456-0926 or by Email: leahmgerrard@hotmail.com

The At-Home Wedding or Get-Together

A celebration at home can save money but it certainly shouldn't dictate cutting back on flair or fun and it certainly shouldn't be for you to do everything yourself. If you've got the means, there's no rule that says you can't throw a wonderful extravaganza, completely catered with hors d'oeuvres, a gourmet dinner, a pig roast or a barbecue buffet prepared and served by trained kitchen and wait staff. Professional caterers can also help with the set-up, your bar requirements, rentals and entertainment requirements.

An at-home wedding, for example, allows for by far, the most personal ways to express yourselves. Fill heirloom china with garden roses in full-bloom, decorate the banisters with ivy garlands and pull out all the old family wedding photos to line the mantelpiece. The yard can be transformed in a beautiful garden setting complete with a beautiful tent, yurt or canopy. Where else could you even include the family dog, collar adorned with a bowtie or ribbon to suit the occasion?!

With Best Regards, Susie McDonell, owner and operator of Catering Unlimited

www.cateringunlimited.ca
info@cateringunlimited.ca
902.422.8882

(It's a Halifax number but we now work out of Elmsdale – why change the number!)

How do you find the right person for the job?

For small businesses without a human resource department or for new businesses, it is difficult to find the right person for the job. If you are like many businesses today challenged with recruitment and retention-where do you turn for help?

In today's market, you are not just hiring someone with the right skills, but also the right attitude. Do you know what questions to ask in an interview to ensure you will find the right fit for your business? There is support available to assist smaller businesses with these challenges.

I encourage you to visit www.servicecanada.gc.ca, which holds a wealth of valuable tips and information for your human resource requirements. There are also a number of wage subsidy programs available through Service Canada to employers that may help reduce your staffing expenses.

FutureWorx is a non-profit organization providing free employment services to the residents of East Hants. Finding new employees can be very time-consuming and costly—we can help. We provide free advertising on our website, www.futureworx.ca and will post your ad on our in-house job board. For more information on our employer services, please contact our office.

Jan Underhill, Job Developer, Job Search Centre
East Hants Resource Centre, Tel: (902) 883-7010
jan@futureworx.ca

Never be afraid to try something on your own. Remember one amateur built the Ark. A large group of professionals built the Titanic!